

## Get a Plan. Get a Grant. Get Connected.

### **Polycom® 7-Step Grant Assistance Process™**

#### 1. Engage

We're here to help you find grants to fund your projects and achieve your outcomes. Our experienced and trusted Area Grant Managers will ensure that you are "grant-ready" and positioned for success. Your Area Grant Manager will help you devise a funding solution package to meet your specific and unique needs.

#### 2. Accept

Once you are accepted into the program, you will meet with your Grant Coordinator to discuss the grant process and ensure your needs are being met.

#### 3. Source

During the sourcing phase, your Grant Coordinator identifies possible funding streams that are a fit for your project. Once a suitable grant\* has been selected, the Grant Coordinator will assemble a team of grant and industry experts to assist with the development of your grant application. If needed, you may also select an experienced grant writer from our qualified pool to assist you with writing your grant proposal.

*\*Note: More than one grant may be suitable.*

#### 4. Apply

After your application has been written, reviewed, and edited, it is ready for submittal. We help you navigate the complex grant submission process for U.S. federal and state government agencies and foundations.

#### 5. Award

This is the fun part! We'll celebrate your award and assist you in marketing your success. You've earned it. We'll also provide you tips and tools for the grants reporting process.

#### 6. Purchase

You will work seamlessly with the best sales team in the industry to purchase your state-of-the art technology solution and ensure that you're up and running quickly.

#### 7. Close

Once your purchase has been made, we close out this project and you may then request additional assistance.



Your organization could be missing out on significant funding for communications technology. We track funding from 26 U.S. federal grant-making agencies, as well as numerous state and foundation funding sources.

We know that finding and getting a grant can be time-consuming and overwhelming. That's why Polycom provides assistance in every aspect of proposal preparation, funding selection and submission of grant applications.

We offer:

- A team of grant and industry experts for one-on-one, customized projects that incorporate technology solutions
- Complimentary consulting assistance
- Free educational webinars on grant resources and requirements, and new funding announcements
- Access to an extensive network of grant writers
- Tips and tools for managing and reporting on grants

# Polycom Grant Assistance Program

## Enroll in the Polycom® Grant Assistance Program

The process starts when you complete an on-line Assistance Request Form at [www.polycom.com/grants](http://www.polycom.com/grants). Your Area Grant Manager will then contact you to explain the Polycom® 7-Step Grant Assistance Process™, collect information about your project that will provide the basis for developing a unique funding solution, and help ensure that you are “grant-ready.”

## Program Eligibility

Anyone eligible to apply for a grant can submit an enrollment form for the Polycom Grant Assistance Program. Eligible organizations include:

- K-12 schools
- Public and private institutions of higher education
- Community and technical colleges
- Hospitals, critical access clinics and other health care providers
- Community health centers
- State governments
- City and county governments
- Courts and law enforcement agencies
- Workforce development boards
- Tribal Governments
- Community and faith-based organizations
- Nonprofit organizations
- Small businesses

## Take Full Advantage of Supplemental Funding with Help from the Polycom Grant Assistance Program

Let us help you find funding to implement voice, video, and data communications solutions. Through government programs like the U.S. Department of Agriculture's Rural Utilities Services Grant (RUS), the National Telecommunications and Information Administration's Broadband Technologies Opportunity Program (BTOP), Office of Justice Programs' Edward Byrne Memorial Justice Assistance Grant Program (JAG), E-rate, as well as many other Distance Learning and Telemedicine (DLT) programs, funding is available for almost any organization that can prove a need for better communications and demonstrate a plan for implementation. The resulting solutions can improve distance learning, communications, telemedicine, and continuing education services. So, get a plan, get a grant, and get connected—today.

## Learn More

With Polycom solutions, you gain high definition telepresence, video, and voice solutions—and you cut costs and travel while you boost productivity. In today's economy, Polycom solutions make sense.

To find out more, visit us at [www.polycom.com/grants](http://www.polycom.com/grants).

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