



Partner Services, Helping You Make it Happen

Your job is to grow a successful business. Our job is to help you make it happen. When you place an order with ScanSource, Inc., you're not only working with a dedicated sales rep, you are working with an entire crew of professionals who are specifically trained to provide you with expert support and customized service. So whether you're looking for ideas for a marketing campaign, ways to expand your e-commerce offering, or strategies for managing large rollouts and custom configurations, we can help.

"I can't begin to tell you the value this service has added to our business. The data has enabled us to take our business to the next level both from a product offering capability and a customer service standpoint. Our salespeople have the information they need, when they need it and this provides them with a distinct edge in the marketplace. Since we purchased your data services we have seen continual growth on a monthly basis in our business. Many months have exceeded 20% growth. The cost of producing this kind of data would have been out-of-reach for us both from a time and dollar standpoint."

Tony Scrimenti, Bar Codes Unlimited, Inc.

We can help you have the most efficient operations

Your business applications help you build quotes, generate POs, and even sell online. No matter what, you want comprehensive product info to populate your database. The time and effort required to build a product database is one thing, maintaining that data going forward is another. Our **product data** download is your solution.

Designed with ScanSource, Inc. customers in mind, the **product data** download is the content solution for your business. It provides you with consistent product specifications delivered in a format that can be loaded into your business applications. There are multiple versions and delivery options available. Some of the **product data** available includes standard product descriptions, vendor names, part numbers, as well as marketing descriptions, product pictures and spec sheets. In addition, you can use it to download your pricing and availability information.

Let us help you make it happen. To increase operational efficiency, call your dedicated sales rep today at 800.944.2432. For more information on our services, please visit www.scansource.com/resellersupport.

