



Total Coverage - SSC's Maintenance and Warranty Solution for Polycom Products

You want the best in voice and video conferencing equipment for your customers. That's why you rely on ScanSource Communications to protect your customer's investment. As a Polycom DSP (Distributor Service Provider), our technicians are certified to provide the best of the best when it comes to Polycom support.

That's SSC's Total Coverage, a package of enhanced protection that goes far beyond the manufacturer's warranty service in every way except cost. With all its advantages, Total Coverage practically sells itself.

Total Coverage is precisely what the name implies. It includes all maintenance required on the equipment for the term of coverage. It provides overnight replacement of broken Polycom equipment to any location in the continental United States - including overnight shipping costs.

Total Coverage offers unlimited technical support, with 24/7 ISDN and IP test facilities. Each product purchased with Total Coverage comes with a certificate containing coverage information, serial numbers and a special technical support toll-free number to our Total Coverage help desk for your customer to call anytime. New users also receive unlimited training for their new conferencing equipment.

Why Sell Total Coverage on all Polycom products:

- FREE software upgrades
 - Software upgrades are only included with a maintenance contract
 - Polycom typically offers 2+ software upgrades per year - Total Coverage could result in savings of thousands of \$\$\$ for your customers!
- Next day replacement , including FREE overnight shipping
- Unlimited Technical Support
- Unlimited User Training
- 24/7 ISDN and IP Testing
- More money in your pocket!
 - You can reap higher margins by selling SSC's Total Coverage over Polycom's Premier and Premier Plus Services !

Ask your SSC sales rep today on how to order Total Coverage!

877.847.7000 | www.scansourcecommunications.com

Total Coverage is not available on Polycom VSG Infrastructure Products